

Getin Noble Bank

Neutral (from Buy)

TP: PLN 0.70

Recommendation update

- We downgrade our rating for GNB to Neutral from a Buy with TP down to PLN 0.70 from PLN 0.76.
- After PLN 230m net loss in 2018E we expect the bank to turn profitable in 2019E with PLN 24m net profit.

3 April 2019; 07:45

Rebound sounds fair. Downgrade to Neutral.

YTD Getin Noble Bank gained 91% outperforming WIG Banks index by massive 85pp. While the PLN 4.8bn liquidity aid from Central Bank was repaid, the stock still faces a number of risks. We trim our 12M TP for Getin Noble Bank to PLN 0.70 from PLN 0.76 and downgrade our rating from a Buy to Neutral. Due to pressure on liquidity we expect huge net loss in 4Q18 and barely PLN 24m net profit in 2019E. While, in our view, a merger with Idea Bank seems inevitable, it's still reduction of cost of funding that remains a key challenge for the bank to become competitive and boost growth of earnings. At our estimates Getin Noble Bank is trading at 0.2x P/BV.

Support from NBP already repaid... Getin Noble Bank received a total PLN 4.8bn of central bank aid to support its liquidity given Nov'18 outflows. The bank informed though, that the aid was fully repaid in Feb'19 and GNB's liquidity measures returned to safe levels.

...but rising cost of funding will weigh on 4Q18 results ... According to our estimates, heavy pressure on cost of funding will materially weigh on the bank's results in coming quarters. In 4Q18 we expect declining net interest income (-6% QoQ), weak fees (-24% QoQ) and flattish provisions (2% QoQ) to results in PLN -52m net loss (vs. PLN -14m in 3Q18 and PLN -341m in 4Q17).

... and 2019E numbers. We believe, that in order to turn permanently profitable GNB needs to improve its net interest income through reduction of cost of funding and growth of loan book. We expect though 2019E to be still demanding for the bank and assume only 2% YoY NII growth, what coupled with flat costs (1% YoY), lower provisions (-14% YoY) and higher financial and other income supported by one-off items, should lead to barely PLN 24m net profit (vs. PLN 107m expected previously).

Inevitable merger with Idea Bank. Given blurred outlook for Getin Noble Bank's organic growth, a merger with Idea Bank appears inevitable. However, while announced synergies (PLN 180m annually starting in 2021) and integration costs (PLN 220m pre-tax) appear reasonable, its still reduction of cost of funding that remains a key challenge to boost growth of earnings and drive positive return on equity.

Any the other possible scenario? Due to potential synergies in cost of funding acquisition of Getin Noble Bank could be tempting for a large bank in Poland. However, such a scenario is rather unlikely, in our view. In our base case we assume a merger with Idea Bank coupled with a capital increase (new investor) to be the only way for both banks to become competitive and turn back on the growth path.

Figure 1. Getin Noble Bank – Key data, 2015-2020E

	2015	2016	2017	2018E	2019E	2020E
Net profit (PLNm)	44	-42	-575	-230	24	52
YoY change (%)	-88%	na	na	na	na	118%
ROE (%)	4.8%	-2.5%	-9.5%	-5.9%	-1.4%	1.4%
P/E (x)	2.5	na	na	na	30.5	14.2
P/BV (x)	0.1	0.1	0.1	0.2	0.2	0.2
DPS (PLN)*	0.0	0.0	0.0	0.0	0.0	0.0

* from the year's earnings. Source: Company data, Vestor DM estimates

Company data

Rating	Neutral
Target Price (PLN)	0.70
Market Price (PLN)	0.69
Upside/downside	1%
Previous rating	Buy
Previous Target Price (PLN)	0.76
Min (52W)	0.18
Max (52W)	1.43
Market cap (PLNm)	724

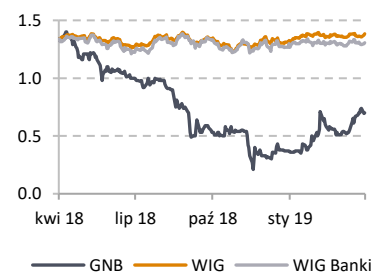
Shareholders

	%
Leszek Czarnecki	62.8%
Other	37.2%

Company description

Getin Noble Bank, with c. PLN 55bn of assets (2.9% market share) is the 10th largest bank in Poland. Getin is focused on retail lending and is strongly exposed to mortgage (37% of loan book) and FX mortgage (23%) loans. Consumer and corporate loans stand for 15% and 24% of the bank's loan book, respectively. In 2016 Getin Noble Bank entered into a restructuring plan.

Getin Noble Bank vs. WIG vs. WIG Banks 12M relative price performance rebased



Source: Bloomberg, Vestor DM

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 - ii. supervising their own transactions made by individuals, periodic inspection and assessment of the effectiveness of implemented by Vestor control systems and procedures; conducting the legally required registers and records, primarily registry conflicts of interest associated with a significant risk of damage to client interests;
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In preparing this document Vestor applied at least two of the following valuation methods:

- 1) Discounted cash flows (DCF),
- 2) Comparative valuation (including ROE-p/BV model),

- 3) Target multiple,
- 4) Scenario analysis,
- 5) Dividend discount model (DDM),
- 6) net asset value (NAV),
- 7) Sum of the parts,
- 8) Discounted residual income model (DRIM),
- 9) Risk-adjusted net present value (rNPV).

The discounted cash flows valuation method (DCF) is based on discounted expected future cash flows. The method includes all cash flows the issuer is expected to generate in a given period and the cost of money over time. However, the DCF valuation method requires a number of assumptions and is very sensitive to changes in parameters used in the model. Small changes in assumptions may result in material changes in the valuation.

The comparative valuation method is based on the rule of "one price". The advantages of the method include 1) a small number of parameters to be estimated, 2) the fact that there is a relatively large number of indicators for companies being compared, 3) The method is well-known among investors, 4) valuation is based on current market conditions. On the other hand, a comparative valuation is strongly sensitive to the valuation of the companies classified as peers and may lead to a simplified picture of the company valued.

The target multiple valuation approach is based on the assumption that the value of the company should be equal to pre-specified values of selected price multiples. The advantage of this method is its simplicity and applicability to almost all of the companies. The target multiple approach is a highly subjective method, though.

The scenario analysis approach is based on the probability weighted valuation for three sets of assumptions: Bear case, base case and bull case with a different probability assigned. The base case is based on the assumptions included in financial forecasts and DCF valuation. The bear/bull case scenarios present a sensitivity towards negative/positive changes in various assumptions including market size, market shares, profitability, growth, capex, valuation multiples etc. The advantage of this method is presentation of various scenarios and valuation sensitivity. A complexity and sensitivity to probability weights assumption may be found as disadvantages.

The dividend discount model (DDM) valuation is based on discounted future dividends that are expected to be paid out by the company over a period of time. The DDM model includes real cash streams that are expected to be received by shareholders and may be applied to companies with long-term dividend payout history. However, the DDM valuation method requires a number of assumptions.

The net asset value (NAV) approach considers the underlying value of the company's individual assets net of its liabilities. Among the advantages of the NAV approach are its applicability to asset holding companies and the fact that data required are usually easy to reach. On the other hand the NAV approach does not take into account future changes in revenues or income and can underestimate the value of intangible assets.

The sum of the parts approach values a company on the back of valuations of its separate divisions. The method is applicable to companies with very different business profiles, but requires identification of peers for business divisions comparison, what may be difficult to achieve.

The discounted residual income model includes equity at the end of a given financial year, excess equity (return on equity over cost of equity) the company is expected to generate in the estimation period and a discounted residual value post-estimation period. On one hand, the method includes profitability of the company compared to a cost of equity, but on the other hand it is strongly dependent on a number of parameters and assumptions.

The risk-adjusted net present value (rNPV) is a method used to forecast future cash flows in high-risk projects. In biotechnology, rNPV method involves forecasting future cash flows and applying probability rates of different phases of drug development. The main advantage of this method is the fact that it takes into account probability of success. The disadvantage of this method is the large number of assumptions and the high level of computational complexity.

Terminology used in the recommendation:

P/E – price-earnings ratio

PEG - P/E to growth ratio

EPS - earnings per share

P/BV – price-book value

BV – book value

EV/EBITDA – enterprise value to EBITDA

EV – enterprise value (market capitalization plus net debt)

EBITDA – earnings before interest, taxes, depreciation, and amortization

EBIT – earnings before interest and tax

NOPAT – net operational profit after taxation

FCF - free cash flows

ROE – return on equity

WACC - weighted average cost of capital

CAGR – cumulative average annual growth

CPI – consumer price index

COE – cost of equity

L-F-L – like for like

Recommendation definitions:

Buy - indicates a stock's total return to exceed more than 1.5x respective cost of equity over the next twelve months.

Accumulate - indicates a stock's total return to exceed more than respective cost of equity over the next twelve months.

Neutral - indicates a stock's total return to be in range of 0% to respective cost of equity over the next twelve months.

Reduce - indicates a stock's total return to be in range of minus respective cost of equity to 0% over the next twelve months.

Sell - indicates a stock's total return to be less than minus respective cost of equity over the next twelve months.

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No.	Company	Recommendation Date	Analyst	TP	Current price at the time of publication of the recommendation	Recommendation	Time horizon
20/2018	APLISENS	2018-04-04	Michał Wojciechowski	15.1	12.9	Buy	12M
21/2018	WIELTON	2018-04-05	Marcin Górnik	16.0	13.7	Buy	12M
22/2018	KGHM	2018-04-16	Marcin Stebakow	110.0	92.0	Buy	12M
23/2018	LPP	2018-04-18	Marek Szymański	9000	8965	Neutral	12M
24/2018	CCC	2018-04-18	Marek Szymański	310	272	Buy	12M
25/2018	MBANK	2018-04-19	Michał Fidelus	441	439	Neutral	12M
26/2018	AC	2018-04-23	Marcin Górnik	38.5	40.8	Reduce	12M
27/2018	MZN PROPERTY	2018-05-08	Aleksandra Jakubowska	2.2	1.9	Not Rated	12M
28/2018	PEKAO	2018-05-16	Michał Fidelus	148	118.7	Buy	12M
29/2018	ARCHICOM	2018-05-24	Marek Szymański	23.0	15.9	Not Rated	12M
30/2018	PKO BP	2018-05-25	Michał Fidelus	42.0	38.9	Neutral	12M
31/2018	WARIMPEX	2018-05-28	Marek Szymański	8.3	6.0	Not Rated	12M
32/2018	HANDLOWY	2018-06-20	Michał Fidelus	81.0	67.0	Buy	12M
33/2018	DOM DEVELOPMENT	2018-06-25	Marek Szymański	90.0	86.0	Neutral	12M
34/2018	ATAL	2018-06-25	Marek Szymański	43.0	37.0	Accumulate	12M
35/2018	LC CORP	2018-06-25	Marek Szymański	3.0	2.4	Buy	12M
36/2018	LOKUM DEWELOPER	2018-06-25	Marek Szymański	25.0	18.8	Buy	12M
37/2018	CCC	2018-07-16	Marek Szymański	280.0	204.0	Buy	12M
38/2018	LPP	2018-07-16	Marek Szymański	9200.0	9105.0	Neutral	12M
39/2018	PKN	2018-07-19	Beata Szparaga-Waśniewska	104.0	81.06	Buy	12M
40/2018	CD PROJEKT	2018-07-25	Maciej Hebda	231.0	208.00	Accumulate	12M
41/2018	11 BIT STUDIOS	2018-07-25	Michał Wojciechowski	511.0	426.0	Buy	12M
42/2018	PLAYWAY	2018-07-25	Maciej Hebda	195.0	149.0	Buy	12M
43/2018	MILLENNIUM	2018-07-30	Michał Fidelus	9.3	8.9	Neutral	12M
44/2018	BZ WBK	2018-08-02	Michał Fidelus	410.0	378.2	Accumulate	12M
45/2018	SYNEKTIK	2018-08-07	Beata Szparaga-Waśniewska	20.0	14.9	Buy	12M
46/2018	ML SYSTEM	2018-08-28	Maciej Hebda	38.6	33.3	Not rated	12M
47/2018	CD PROJEKT	2018-08-29	Maciej Hebda	228.0	219.2	Neutral	12M
48/2018	11 BIT STUDIOS	2018-09-03	Michał Wojciechowski	386.0	380.0	Neutral	12M
49/2018	ALIOR	2018-09-05	Michał Fidelus	85.0	66.9	Buy	12M
50/2018	BRITISH AUTOMOTIVE HOLDING	2018-09-05	Marek Szymański	2.2	1.9	Not rated	12M
51/2018	WIELTON	2018-09-12	Marcin Górnik	15.5	9.7	Buy	12M
52/2018	ATAL	2018-09-13	Marek Szymański	41.0	31.5	Buy	12M
53/2018	PKN	2018-09-14	Beata Szparaga-Waśniewska	109.0	99.4	Neutral	12M
54/2018	TEN SQUARE GAMES	2018-09-20	Maciej Hebda	116.0	96.5	Buy	12M
55/2018	ARCHICOM	2018-09-21	Marek Szymański	20.5	13.2	Not rated	12M
56/2018	MARVIPOŁ	2018-09-21	Marek Szymański	8.0	3.5	Not rated	12M
57/2018	PLAYWAY	2018-09-25	Maciej Hebda	177	151	Buy	12M
58/2018	JSW	2018-10-01	Marcin Górnik	72.7	66.2	Neutral	12M
59/2018	BOGDANKA	2018-10-01	Marcin Górnik	69.2	60.0	Accumulate	12M
60/2018	4FUN MEDIA	2018-10-29	Michał Wojciechowski	20.5	13.0	Not rated	12M
61/2018	ELEMENTAL HOLDING	2018-11-14	Marcin Górnik	1.8	1.1	Not rated	12M
62/2018	CD PROJEKT	2018-11-15	Maciej Hebda	202	146.5	Buy	12M
63/2018	LOKUM DEWELOPER	2018-11-15	Marek Szymański	26.0	17.4	Buy	12M
64/2018	CCC	2018-11-16	Marek Szymański	260	182	Buy	12M
65/2018	11 BIT STUDIOS	2018-11-19	Michał Wojciechowski	270	247	Neutral	12M
66/2018	LC CORP	2018-11-22	Marek Szymański	3.2	2.5	Buy	12M
67/2018	ML SYSTEM	2018-11-22	Maciej Hebda	35.3	27.1	Not rated	12M
68/2018	LPP	2018-11-26	Marek Szymański	8600	7850	Accumulate	12M
69/2018	PLAYWAY	2018-11-27	Maciej Hebda	172	140	Buy	12M
70/2018	ATAL	2018-12-07	Marek Szymański	38.0	29.7	Buy	12M
71/2018	DOM DEVELOPMENT	2018-12-07	Marek Szymański	75.0	65.6	Accumulate	12M
72/2018	ARCHICOM	2018-12-07	Marek Szymański	19.0	11.9	Not rated	12M
73/2018	PKO BP	2018-12-10	Michał Fidelus	45.0	40.6	Accumulate	12M
74/2018	PEKAO	2018-12-10	Michał Fidelus	139.0	108.6	Buy	12M
75/2018	SANTANDER BANK POLSKA	2018-12-10	Michał Fidelus	395.0	353.0	Accumulate	12M
76/2018	MBANK	2018-12-10	Michał Fidelus	440.0	429.0	Neutral	12M
77/2018	ING BSK	2018-12-10	Michał Fidelus	197.0	180.0	Accumulate	12M
78/2018	HANDLOWY	2018-12-10	Michał Fidelus	75.6	70.0	Neutral	12M
79/2018	MILLENNIUM	2018-12-10	Michał Fidelus	9.7	9.1	Neutral	12M
80/2018	ALIOR BANK	2018-12-10	Michał Fidelus	70.0	55.2	Buy	12M
81/2018	GETIN NOBLE BANK	2018-12-10	Michał Fidelus	0.76	0.31	Buy	12M
82/2018	SELVITA	2018-12-12	Beata Szparaga-Waśniewska	85.0	49.0	Not rated	12M
83/2018	CELON PHARMA	2018-12-12	Beata Szparaga-Waśniewska	33.0	32.4	Neutral	12M
84/2018	WARIMPEX	2018-12-21	Marek Szymański	8.0	4.6	Not Rated	12M
1/2019	PKO BP	2019-01-10	Michał Fidelus	45.0	40.9	Accumulate	12M
2/2019	PEKAO	2019-01-10	Michał Fidelus	140.0	113.1	Buy	12M
3/2019	SANTANDER	2019-01-10	Michał Fidelus	401.0	369.2	Accumulate	12M
4/2019	MBANK	2019-01-10	Michał Fidelus	439.0	427.0	Neutral	12M
5/2019	ING	2019-01-10	Michał Fidelus	197.0	185.8	Neutral	12M
6/2019	HANDLOWY	2019-01-10	Michał Fidelus	74.5	69.2	Neutral	12M
7/2019	MILLENNIUM	2019-01-10	Michał Fidelus	9.7	9.0	Neutral	12M
8/2019	ALIOR BANK	2019-01-10	Michał Fidelus	70.0	56.2	Buy	12M
9/2019	GETIN NB	2019-01-10	Michał Fidelus	0.76	0.36	Buy	12M
10/2019	PKN ORLEN	2019-01-10	Beata Szparaga-Waśniewska	108.0	107.5	Neutral	12M
11/2019	LOTOS	2019-01-10	Beata Szparaga-Waśniewska	68.0	90.7	Sell	12M
12/2019	LPP	2019-01-10	Marek Szymański	8 600.0	8 140.0	Accumulate	12M
13/2019	CCC	2019-01-10	Marek Szymański	260.0	186.4	Buy	12M
14/2019	LW BOGDANKA	2019-01-10	Marcin Górnik	62.6	54.7	Accumulate	12M
15/2019	JSW	2019-01-10	Marcin Górnik	56.6	68.3	Sell	12M
16/2019	CD PROJEKT	2019-01-10	Maciej Hebda	222.0	153.7	Buy	12M
17/2019	11 BIT	2019-01-10	Michał Wojciechowski	288.0	268.0	Neutral	12M
18/2019	PLAYWAY	2019-01-10	Maciej Hebda	174.0	151.0	Buy	12M
19/2019	TEN SQUARE	2019-01-10	Maciej Hebda	75.6	83.4	Reduce	12M
20/2019	CELON PHARMA	2019-01-10	Beata Szparaga-Waśniewska	33.0	30.5	Neutral	12M
21/2019	SELVITA	2019-01-10	Beata Szparaga-Waśniewska	85.0	52.0	Not Rated	12M
22/2019	SYNEKTIK	2019-01-10	Beata Szparaga-Waśniewska	20.0	9.1	Buy	12M
23/2019	DOM DEV.	2019-01-10	Marek Szymański	75.0	63.0	Buy	12M
24/2019	LC CORP	2019-01-10	Marek Szymański	2.8	2.4	Buy	12M
25/2019	ARCHICOM	2019-01-10	Marek Szymański	18.8	11.2	Not Rated	12M
26/2019	WARIMPEX	2019-01-10	Marek Szymański	8.0	4.7	Not Rated	12M
27/2019	ATAL	2019-01-10	Marek Szymański	38.0	28.0	Buy	12M

28/2019	LOKUM	2019-01-10	Marek Szymański	23.5	15.0	Buy	12M
29/2019	WIELTON	2019-01-10	Marcin Górnik	14.6	9.8	Buy	12M
30/2019	AC AUTOGAZ	2019-01-10	Marcin Górnik	48.4	43.8	Accumulate	12M
31/2019	ELEMENTAL HOLDING	2019-01-10	Marcin Górnik	1.8	1.4	Not Rated	12M
32/2019	APLISENS	2019-01-10	Michał Wojciechowski	13.5	10.1	Buy	12M
33/2019	VIGO SYS.	2019-01-10	Beata Szparaga-Waśniewska	400.0	279.0	Not Rated	12M
34/2019	ML SYSTEM	2019-01-10	Maciej Hebda	35.8	28.0	Not Rated	12M
35/2019	KRUK	2019-01-10	Michał Fidelus	239.0	165.6	Buy	12M
36/2019	4FUN MEDIA	2019-01-10	Michał Wojciechowski	21.7	12.6	Not Rated	12M
37/2019	ELEMENTAL HOLDING	2019-02-12	Marcin Górnik	1.8	1.4	Not Rated	12M
38/2019	JSW	2019-03-18	Marcin Górnik	62	59	Neutral	12M
39/2019	PKO BP	2019-03-25	Michał Fidelus	43	38.7	Accumulate	12M
40/2019	4FUN MEDIA	2019-03-26	Michał Wojciechowski	21.8	11.0	Not Rated	12M
41/2019	KGHM	2019-03-29	Marcin Górnik	117	104.0	Accumulate	12M